| Economic Poverty / Assets / Hous | ing - Outcomes Indicators - Draft Recommended | List for Fe | edback | | | |
|--|---|--------------|--------|----------|------------|------------|
| | | | | Criteria | | |
| Indicator | Note | Salient | Usable | Clear | Feasible | Comparable |
| Theme: Economic Poverty | | | | | | |
| After years 3 and 5: % of client households above the benchmarked poverty line, who were | Baseline indicator: % new client households below | 2/4 | 2/4 | √+ | 1 / | 2/+ |
| below the line at entry | benchmarked poverty line | VT | VT | VT | v | VT |
| After years 3 and 5: % poor clients in year 1 still with MFI, % of them now above the | | √+ | 2/1 | 2/1 | 2/ | 2/1 |
| poverty line, % still below the poverty line | | V + | V+ | V+ | V | V + |
| % change in client households' poverty rate per the PPI | | \checkmark | √+ | √+ | √+ | √+ |

Theme Notes:

- 1. The broad indicator is: 'change in poverty level'.
- 2. Usable/Feasible: Regarding PPI recommend it where it is available it is simple, straightforward and easy to use. Can be supplemented with additional indicators from other themes relevant to rural or urban context. Not every country has a PPI or the PPI may be out of date. If the PPI is unavailable, check for a local poverty index, or other measurement method.
- 3. Comparable to national benchmarks
- 4. Salient and Usable over longer time horizon. Every loan cycle has data, but evidence suggests may want to do analysis in years 3 and 5 per Social Indicators Project

| Theme: Assets | THIS THEME DOES NOT INCLUDE BUSINESS ASSETS | Salient | Usable | Clear | Feasible | Comparable |
|--|---|------------|--------|-------|----------|------------|
| % HH acquiring additional key household assets , by year, (such as radio/tape player, | Baseline indicator: % HH having key household assets, such as | | | | | |
| chairs/table/benches, bed frame/mattress, stove, refrigerator, TV, bicycle etc.), since | radio/tape player, chairs/table/benches, bed frame/mattress, | √ + | √ | √+ | √+ | √+ |
| joining the program | stove, refrigerator, TV, bicycle etc. | | | | | |

Theme Notes:

- 1. Comparable to national benchmarks (DHS http://dhsprogram.com/)
- 2. Feasible There are a large number of potential assets to collect, but select only the most relevant as they can take a large amount of time to collect and analyze.
- 3. Salient Specific choice of assets varies between context terminology and examples should be adapted locally.
- 4. Usable A time dimension is important in assets to look at the direction of change in the household and to recognize that often assets may be built up over a longer period of time and there may be big differences in the value of the same asset (A new mobile phone compared to one that is 5 years old). Another consideration is when an asset becomes obsolete; underlines the usable selection criteria related to % of clients with an asset at baseline.
- 6. Clear The distinction between household and business assets is often not clear.

| Theme: Assets - Quality of Life | Salient | Usable | Clear | Feasible | Comparable |
|--|--------------|--------------|------------|----------|------------|
| % of HH with access to electricity, as compared to baseline | \checkmark | √- | √+ | √+ | √ + |
| % of HH who have access to an improved type of toilet, since baseline | \checkmark | √ | √+ | √+ | √ + |
| % of HH with improved main source of drinking water since baseline | \checkmark | \checkmark | √ + | √+ | √ + |
| % of HH using clean or efficient energy sources for cooking since baseline | \checkmark | √ | √+ | √+ | √ + |

Theme Notes:

- 1. Salient more relevant to rural context than urban context where there might be more established infrastructure; access dependent upon environment and not necessarily the influence of the MFI.
- 2. Comparable indicators can be compared to national benchmarks (DHS http://dhsprogram.com/)
- 3. Regarding the criteria of Usability –Water and sanitation do come up in relation to housing and the status of the household in terms of the services that the house has access to. Are these outcomes of microfinance in general vs. specialized products and services focused on improving water/sanitation?; does the outcome indicator align to specified inputs/program interventions; does it respond to the capability of MFI to influence? Opted to include here because they do reflect the socio-economic status of the household.

| | | | | Criteria | | |
|---|---|----------------|-----------------|------------|-------------|----------------------|
| Indicator | Note | Salient | Usable | Clear | Feasible | Comparable |
| Theme: Housing | | | | | | |
| % HH who made specific changes to the home in the last two years: (1) fixed or impro | ved Overlap with Quality of Life Indicators: water, sanitation, etc. | | | | | |
| existing roof, floor, or walls; (2) expanded the house (built new room, shed, attic, or fe | ence); | V | √ | √ + | √+ | √+ |
| (3) improved water or sanitation system (new well, drainage/sewage system, showers | sor | · | v | VT | VŤ | VŤ |
| latrine); or (4) percent who got electricity or major improvement in lighting since base | eline | | | | | |
| Theme Notes: | | | | | | |
| 1. Usable - While housing is universally important, it is very contextual. It seems to be | impossible to have standardized indicators, so think in terms of | | | | | |
| dimensions. | | | | | | |
| 2. Are these outcomes of microfinance in general vs. specialized products and services | s focused on improving housing?; does it respond to the capability of | | | | | |
| MFI to influence? | | | | | | |
| 3. Feasible - Reliable and cost-effective outcome area (clients with housing finance se | rvices (MFR)). | | | | | |
| 4. Salient - Housing is a long term investment and therefore it needs security of tenure | e, for the future etc. In a volatile context housing is not likely to be a | | | | | |
| | | | | | | |
| good indicator. | | | | | | |
| , | | | | | | |
| good indicator. | | | | | | |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) | Many of these indicators are related to the stability of income | | | | | I |
| good indicator. | Many of these indicators are related to the stability of income, from single or diverse sources | Salient | Usable | Clear | Feasible | Comparable |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending | Many of these indicators are related to the stability of income, from single or diverse sources. | Salient √+ | Usable √ | Clear √ | Feasible V- | Comparable √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) | · · · · · · · · · · · · · · · · · · · | | Usable √ √ | | | Comparable $\sqrt{}$ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income | · · · · · · · · · · · · · · · · · · · | √+ | √ | √ | √- | Comparable √ √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income % HH whose overall household income has increased over the last twelve months % of clients with increase in income or stabilization of income | · · · · · · · · · · · · · · · · · · · | √+ √+ | √ √ | √ √ | √- √- | √ √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income % HH whose overall household income has increased over the last twelve months | from single or diverse sources. | √+ √+ √+ | √ √ | √ √ | √- √- | √ √ √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income % HH whose overall household income has increased over the last twelve months % of clients with increase in income or stabilization of income HH with ↑, →, ↓ number of sources of income since baseline | from single or diverse sources. SP is difficult. Income calculations—especially in group lending | √+ √+ √+ | √ √ | √ √ | √- √- | √ √ √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income % HH whose overall household income has increased over the last twelve months % of clients with increase in income or stabilization of income HH with ↑, →, ↓ number of sources of income since baseline 1. Feasibility - to collect the data and be managed within any method applied by the F. | from single or diverse sources. SP is difficult. Income calculations—especially in group lending the kind of thorough due diligence needed to capture the full picture | √+ √+ √+ | √ √ | √ √ | √- √- | √ √ √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income % HH whose overall household income has increased over the last twelve months % of clients with increase in income or stabilization of income HH with ↑, →, ↓ number of sources of income since baseline 1. Feasibility - to collect the data and be managed within any method applied by the Femethodology—are vulnerable to loan officer bias and limited experience conducting to (WWB). Different approaches to measuring income - 1. to quantify income vs. 2. the process of the comparable income vs. 2. the process of the comparable income vs. 2. the process of the comparable vs. 2. the process | from single or diverse sources. SP is difficult. Income calculations—especially in group lending the kind of thorough due diligence needed to capture the full picture | √+ √+ √+ | √ √ | √ √ | √- √- | √ √ √ |
| good indicator. 5. Comparable - to national benchmarks (DHS - http://dhsprogram.com/) Theme: Income - Not Recommending Average % change in household income % HH whose overall household income has increased over the last twelve months % of clients with increase in income or stabilization of income HH with ↑, →, ↓ number of sources of income since baseline 1. Feasibility - to collect the data and be managed within any method applied by the Femethodology—are vulnerable to loan officer bias and limited experience conducting to | from single or diverse sources. SP is difficult. Income calculations—especially in group lending the kind of thorough due diligence needed to capture the full picture perception of change (issues with recall). Difficult to measure | √+ √+ √+ | √ √ | √ √ | √- √- | √ √ √ |